CURRENT INDUSTRIAL REPORTS

Manufacturers' Shipments, Inventories, and Orders



U.S. Department of Commerce BUREAU OF THE CENSUS

APR 18 1979

JANUARY 1979

M3-1 (79)-1 For Release 3:00 P.M., Monday, March 5, 1979

(All figures in text below are in seasonally adjusted current dollars.)

New orders for manufactured goods rose in January 1.9 percent or \$2.7 billion to \$143.0 billion, the Department of Commerce, Bureau of the Census reported today. This follows an upward revised 2.0 percent increase reported for December. This December revision was the entire reason for the apparent reduction in the increase previously reported for January new orders of durable goods.

Shipments of manufactured goods were relatively constant, increasing 0.4 percent or \$0.6 billion to \$135.6 billion. Another sizable increase in backlog, 3.1 percent or \$7.4 billion brought the January level to \$248.5 billion, while total inventories of manufacturers rose 1.7 percent or \$3.4 billion to \$201.2 billion. In 1978 inventories were increasing at an average rate of 0.8 percent each month.

The increase in durable goods new orders of 3.5 percent or \$2.7 billion to \$81.3 billion was mostly attributed to orders reported by the steel industry. That industry accounted for \$1.9 billion of the new orders increased with their orders increasing by 32.6 percent to \$7.6 billion. Other significant order increases occurred in transportation equipment where the automotive industry reported \$0.6 billion in new orders, an increase of 4.5 percent to \$13.0 billion, and in electrical machinery, up \$0.4 billion or 4.3 percent to \$9.7 billion. Declines occurred in aircraft and stone, clay, and glass products.

New orders for the nondefense capital goods industries increased 7.4 percent or \$1.5 billion to \$22.3 billion in January. Over half of the increase occurred in the commercial aircraft category. The \$1.6 billion decline in defense new orders, down 36.5 percent to \$2.7 billion, reflected declines in all of the defense categories with defense aircraft and parts accounting for about two-thirds of the decline. The household durable goods industries showed an increase in new orders of \$0.2 billion or 3.8 percent to \$4.6 billion, the largest increase since last August.

Shipments of durable goods manufactures showed only a slight increase over the December \$73.4 billion figure. An increase in transportation equipment of \$1.8 billion or 10.6 percent to \$19.0 billion, caused by both the automotive and aircraft industries, was offset by large declines in most of the other major industry groups. Primary metal shipments decreased \$0.5 billion or 4.6 percent to \$10.9 billion, nonelectrical

machinery decreased \$0.5 billion or 3.8 percent to \$12.3 billion and stone, clay, and glass products were down \$0.3 billion or 6.4 percent to \$3.7 billion.

The 0.6 percent or \$0.4 billion increase in nondurable goods shipments reflected sizable increases in textiles and apparel, paper and chemicals which partially offset declines in food and petroleum shipments.

The order backlog for the durable goods industries showed another sizable increase in January, up \$7.7 billion or 3.4 percent to \$238.3 billion. The primary metal industries reported a \$3.1 billion or 11.7 percent rise to \$29.3 billion. This reflected a \$2.5 billion increase in backlog of steel orders. Machinery (electrical and nonelectrical) was up 2.2 percent or \$1.9 billion to \$85.3 billion and transportation equipment up 2.2 percent or \$1.8 billion to \$85.8 billion. Backlog for the nondefense capital goods industries reflected the increases in the commercial aircraft orders, rising \$3.3 billion or 3.0 percent to \$110.3 billion.

Inventories for durable and nondurable goods manufactures showed significant increases in January. An increase in inventories of transportation equipment manufacturers of \$1.0 billion or 4.2 percent to \$24.9 billion was mostly accounted for by an \$0.8 billion increase in the automotive industry. The other sizable increase was in the machinery industries. The electrical and nonelectrical machinery industries together increased \$0.9 billion or 2.0 percent to \$49.0 billion. Inventories of nondurable goods manufactures amounted to \$69.6 billion, with increases recorded in most major industry categories.

(The seasonal factors used for the January 1979 data are those used for January 1978. Revised factors based on data through 1978 will be available by March, at which time these data will be republished using the new factors for seasonal adjustment.)

The figures on the durable goods industries in this report supersede those issued earlier in the advance report on durable goods. The present report is based on more complete reporting, but the estimates are also considered preliminary. Final figures will appear as historical data in the report to be published for next month. The advance report on durable goods for February is scheduled for release on March 21, 1979 and the full report is scheduled for release on March 30, 1979.

Address inquiries concerning these figures to U.S. Department of Commerce, Bureau of the Census, Industry Division, Washington, D.C. 20233, or call Ruth Runyan or Kathleen Swindell, (301) 763-2502.

For sale by the Subscriber Services Section (Publications), Bureau of the Census, Washington, D.C. 20233, or any U.S. Department of Commerce district office. Postage stamps not acceptable; currency submitted at sender's risk. Remittances from foreign countries must be by international money order or by a draft on a U.S. bank. Price 30 cents per copy, \$3.60 per year.

Table 1. -- VALUE OF MANUFACTURERS' SHIPMENTS FOR INDUSTRY GROUPS, MARKET CATEGORIES, AND SUPPLEMENTARY SERIES

							10171711	12 01 00110	15/									
				Seasonally	lly adjusted							Without	out seasonal	al adjustment	int 1			
			Mon	Monthly			Quarterly					Monthly	13				Annual	13
SIC	Industry									Last 4 m	months		Last	4 months ((a year ago)			
		Jan p	Dec. 1978r	1978 ^F	0ct, 1978 ^r	1978	1111	11 1978	Jan.p	Dec. 1978r	Nov. 1978 ^r	0ct. 1978 ^r	Jan. 1978	Dec. 1977	Nov. 1977	0ct, 1977	1978	1977
							ALL N	MANUFACTURING,	NG, DURABLE	AND	NONDURABLE GOODS,	S, TOTAL						
	All manufacturing industries:	135,604	135,035	132,424	130,637	398,096	378,896	372,942	124,998	127,662	132,130	136,055 1	105.437	111,358	114,188	118,946 1,	503.804 1	,335,072
	Total, excluding trans-	116,555	117,808	114,951	113,963	346,722	330,324	324,796	107,760	111,623	114,186	117,930	92,297	909' 26	99,298	102,713 1.	311,107 1,	,164,333
	Total for industries with un-	71,598	71,974	70,200	69,300	211,474	201,814	196,146	968,896	976,89	70,127	71,968	54,635	58,855	968'69	61,989	794,441	260,469
	Durable goods industries, total.	73,611	73,429	71,635	70,292	215,356	202,822	198,203	66,727	68,942	71,134	73,591	54,426	58,211	59,834	63,287	803,082	699.193
	Durable goods with unfilled orders	58,267	58,917	57,146	56,170	172,233	163,253	157,909	53,390	56,338	56,823	58,171	43,575	67,149	47,784	965,64	642,252	555,107
	Nondurable goods industries, total	61,993	909,19	60,789	60,345	182,740	176,074	174,739	58,271	58,720	966*09	62,464	51,011	53,147	54,354	659,659	700,722	635,879
	Nondurable goods with unfilled orders	13,331	13,057	13,054	13,130	39,241	38,561	38,237	12,506	12,608	13,304	13,797	11,060	11,706	12,106	12,393	152,189	138.990
								MARKET C	CATEGORIES A	AND SUPPLEMENTAL	MENTAL SERIES	ES						
	Market categories: Home goods and apparel Consumer staples	9,929	9,756	9,964	9,998	29,718	28,920 67,813	28,538	8,626	8,574	10,422	11,136	7,731	8,146	9.368	9,949	114,584	102.713
	Equipment and defense products, except automotive	19,115	18,714	18,303	17,958	54,975	52,721 38,159	49,809	17,283	19,136	17,764	18,202	13,650	15,974	14,911 12,137	15,647	204,274	177.735
	Construction materials, supplies, and intermediate products	11,374	12,005	11,731	11,379	35,115	32,867	32,090	9,463	10,792	11,449	11,928	7,920	8,900	9,270	10,010	130,038	109.361
	Other materials and supplies and intermediate products	26,540	56,880	55,103	54,526	166,509	158,416	156,286	53,571	53,851	54,455	55,477	46,171	46.780	47.236	48,727	630,351	563.630
	Supplementary series:? Household durable goods industries trais Capital goods industries Nondefense Delonee	4,403 22,158 19,079 3,079	4,469 21,833 18,838 2,995	4,437 21.191 18.284 2,907	4,503 20,744 17,982 2,762	13,409 63,768 55,104 8,664	12,955 61,273 52,774 8,499	12,863 58,247 49,637 8,610	3,806 20,056 17,330 2,726	4,130 22,278 19,111 3,167	4,593 20,952 18,085 2,867	4,984 21,016 18,166 2,850	3,378 16,357 13,975 2,382	3,873 18,553 15,717 2,836	4,157 17.649 15,008 2,641	4.369 118,082 15,384 2.698	51,490 238,514 204,397 34,117	45,015 205.263 173,723 31,540
								IND	INDUSTRY GROUPS	AND	INDUSTRIES					-		
32	Durable goods industries: Stone, clay, and glass products	3,690	3,943	3,852	3,884	11,679	11,160	11,087	3,168	3,389	3,855	4,176	2.692	2,772	2,991	3.174	43.888	35,274
33	Primary metals, total	10,900	11,425 5,876	10,868	10.862	33,155	30,492	29,312	10,308	10,397	10,467	10,918	8,305	8,347	8,484	8,755	120.390	103.340
4-555	Nonierrous and other primary metals	4,654	4,374	797'7	4,253	13,091	12,126	11,260	4,138	4,103	4,290	4,321	3,269	3,334	3,310	3,412	47,455	40.877
34	Fabricated metal prod., total.	8,678	670'6	8,639	8,152	25,840	23,980	23,792	7,887	8,324	8,436	8,605	6,357	6,815	7,137	7,814	060'96	85,255
	drums	816	905	829	793	2,524	2,320	2,434	687	724	769	784	617	553	555	795	9,562	8.666
35 351 352	Machinery, except electrical, total. Engines and turbines. Farm machinery and equipment	12,307 1,082 948	12,792 972 968	12,320 1,069 991	12,371 1,132 984	37,483	35,347 3,232 2,904	33,880 2,862 2,781	11,343 996 903	12,741 1,019 802	11,828 1,009 798	12,384 1,058 1,067	9,285 813 765	10,627 929 730	9,970 857 694	10.297 843 953	138,400 12,044 11,197	119,008 10,014 10.719
354	material handling equipment Metalworking machinery General industrial machinery	2,479 715	2,688	2,579	2.649	7,916 2,128 2,953	7,050 2,182 2,828	6,858 1,979 2,787	2.322 644	2.446	2,426 694 959	2,609	2,087	1,988 618 921	2,032 547 851	2.033 532 878	28.274 8,108 11.205	23.254 6.417 10.032
See	See footnotes at end of table.																	

Table 1.--VALUE OF NANUFACTURERS' SHIPMENTS FOR INDUSTRY GROUPS, MARKET CATEGORIES, AND SUPPLEMENTARY SERIES--Continued

Thirong Section Control Contro							(Millions	ns of dollars)	irs)			3						
Part				Seasonal	ly adjusted							With	out season	al adjustme	ent.			
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,			Mon	thly		3	Quarterly					Month	11,				Annual	.1
1979 1976 1976 1976 1976 1976 1976 1976 1976 1976 1976 1976 1976 1976 1976 1976 1977										. 4	onths		Last	4 months	year	3		
Second		Jan. 1979	Dec.	1978*	1978 ^r	1978	1978	1978	Jan.p	Dec. 1978	Nov. 1978	0ct. 1978	Jan. 1978	Dec. 1977	Nov. 1977	, Oct.,	1978	1977
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,										INDUSTRI	SSContin	ned						
1,650 1,05	y, total	8,916	8,778	8,519	8,526	25,823	25,075	24,215	8,132	8,710	8,699	8,967	7,135	7,566	7,668	7,758		85,759
17,609 17,227 17,423 16,674 21,276 48,572 48,146 17,238 16,036 12,532 12,967 9,134 10,591 11,419 11	pment and ttus es pment	1,667 1,040 666 2,417 1,322	1,527 1,007 651 2,517 1,311	1,510 980 677 2,443 1,289	1,532 1,036 653 2,369 1,269	4,569 3,023 1,981 7,329 3,869	4,483 2,979 2,005 7,093 3,759	4,262 3,101 1,865 6,671 3,679	1,537 856 559 2,301 1,268	1,478 924 674 2,593 1,308	1,506 937 803 2,423 1,329	1,559 1,065 791 2,385 1,330	1,418 804 455 1,907 1,128	1,301 851 640 2,030 1,170	1,339 859 697 2,005 1,193	1,352 920 670 1,972 1,219	17,632 12,057 7,525 27,436 14,949	15,398 10,138 6,251 22,714 14,283
7.7.2 6.56 6.63 6.60 1.70 <t< td=""><td>ipment,</td><td>19,049</td><td>17,227</td><td>17,473</td><td>16,674</td><td>51,374</td><td>48,572</td><td>48,146</td><td>17,238</td><td>16,039</td><td>17,944</td><td>18,125 12,987</td><td>13,140</td><td>13,754 9,134</td><td>14,890</td><td>16,233</td><td>192,697</td><td>170,739</td></t<>	ipment,	19,049	17,227	17,473	16,674	51,374	48,572	48,146	17,238	16,039	17,944	18,125 12,987	13,140	13,754 9,134	14,890	16,233	192,697	170,739
1,556 1,553 1,556 1,51	es, and military	4,283	3,714	3,760	3,348	10,822	10,960	10,093	3,658	3,919		3,403	2,740	3,132	2,959		41,388	35,545
18,628 19,133 18,595 18,540 56,268 53,574 51,634 17,965 18,733 18,831 19,291 15,338 16,494 16,545 16,731 18,831 19,291 15,328 14,322 14,329 17,321 5,002 2,002 2,141 16,00 17,04 16,545 16,731 18,831 19,291 15,322 4,325 4,137 17,331 17,331 17,331 17,332 17,332 14,322 4,322 4,324 17,891	lated ngineering.	2,705	2,712 1,593 957	2,761 1,586 991	2,715 1,531 994	8,188 4,710 2,942	8,009 4,576 2,870	7,845	2,457 1,480 823	2,741 1,573 1,018	2,841 1,583 1,070	2,857 1,591 1,048	2,182 1,342 697	2,510 1,384 957	2,501 1,396 903	2,537 1,436 868	31,560 18,140 11,245	28,570 16,108 9,959
18,828 19,133 18,595 18,540 55,268 53,574 51,634 17,965 18,733 18,831 19,291 15,338 16,434 16,545 16,715 17,136 1,1395 1,1305 1	goods	7,366	7,503	7,203	7,108		20,187	19,926	6,194	6,601	7,064	7,559	5,330	5,820	6,193	6,719	81,381	71,248
941 395 941 1,043 3,963 3,41 1,043 7,98 889 841 779 3,912 3,649 3,649 3,649 3,649 3,649 3,763 1,043 3,783 3,990 3,216 3,437 3,608 3,705 4,905 4,866 5,109 5,051 15,026 14,362 2,035 2,031 2,223 1,985 1,986 1,963 1,068 1,099 1,099 1,099 1,099 1,099 1,099 1,099 1,099 1,099	dustries: products,	18,828 4,989 2,156 1,537 7,712	19,133 5,190 2,168 1,561 7,713	18,595 5,072 2,001 1,433 7,581	18,540 4,991 2,020 1,532 7,476	56,268 15,253 6,189 4,526 22,770	53,574 14,122 6,522 4,137 21,559	53,634 14,369 6,163 4,302 21,776	17,963 4,914 1,787 1,521 7,327	18,733 5,211 1,979 1,529 7,543	18,831 5,092 2,047 1,481 7,680	19,291 5,201 2,141 1,504 7,924	15,338 3,959 1,640 1,237 6,335	16,494 4,228 1,744 1,260 7,085	16,545 4,106 1,839 1,257 7,105	16,751 4,207 1,996 1,277 7,052	214,489 57,087 24,710 16,763 87,502	191,887 47,981 22,231 14,874 80,523
4,666 5,109 5,051 15,026 14,532 14,610 4,532 16,223 1,223 1,223 1,286 1,946 1,963 1,126 1,126 1,134 1,134 1,146 3,443 3,292 3,202 1,037 1,126 1,203 1,223 1,885 1,936 1,946 1,963 1,126 1,134 1,134 1,146 3,443 3,292 3,262 1,037 1,126 1,205 958 934 1,003 1,668 1,615 1,134 1,775 1,766 5,079 4,922 4,721 1,261 1,736 1,364 1,364 1,668 1,615 1,734 1,775 1,766 3,079 4,922 1,631 1,734 1,729 1,366 9,168 1,373 11,739 11,481 10,942 10,422 10,422 10,422 10,422 10,422 10,422 10,423 10,701 9,366 9,161 9,178 3,183 3,183 3,183 <t< td=""><td>ıcts</td><td>941 3,912</td><td>935</td><td>3,684</td><td>1,046</td><td>2,969</td><td>2,678</td><td>2,709</td><td>3,563</td><td>941</td><td>1,014</td><td>1,043</td><td>3,216</td><td>3,437</td><td>841 3,608</td><td></td><td>10,941</td><td>9,589</td></t<>	ıcts	941 3,912	935	3,684	1,046	2,969	2,678	2,709	3,563	941	1,014	1,043	3,216	3,437	841 3,608		10,941	9,589
11,739 11,481 10,942 10,673 33.096 31,037 31,689 10,795 10,422 10,422 10,701 9,366 9,161 9,175 9,400 3,392 3,992 3,722 3,992 3,722 3,892 8,982 9,298 8,982 9,298 8,982 8	products,	4,905 2,164 1,126 1,615	4,866 2,194 1,134 1,538	5,109 2,203 1,131 1,775	5,051 2,137 1,148 1,766	15,026 6,534 3,413 5,079	14,532 6,298 3,292 4,942	14,361 6,378 3,262 4,721	4,690 2,103 1,059 1,528	4,573 2,085 1,037 1,451	5,061 2,201 1,126 1,734	5,157 2,223 1,205 1,729	4,229 1,885 958 1,386	4,282 1,950 934 1,398	4,313 1,946 1,003 1,364	4,404 1,963 1,068 1,373	57,654 25,343 13,091 19,220	52,368 23,701 12,309 16,358
1.5. 3,997 3,910 3,716 11,395 10,438 10,518 3,857 3,671 3,535 3,665 2,560 2,516 2,585 2,659 2,565 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,585 2,659 2,516 2,51	led products,	11,739	11,481	10,942	10,673	33,096	31,037	31,689	10,795	10,422	10,432	10,701	9,366	9,161	9,175	007'6	126,483	113,891
9,069 9,288 8,980 8,837 27,115 26,503 25,272 8,982 9,335 8,952 8,781 8,005 8,346 8,137 8,295 9,069 9,280 8,989 8,989 8,989 8,989 26,549 25,983 8,331 8,204 9,462 9,859 7,239 7,558 8,616 9,015	cals,	3,997	3,930	3,749	3,716	11,395	10,438	10,518	3,857	3,671	3,535	3,605	3,145	3,178 2,516	3,138	3,153	42,415 34,101	39,088
3,319 3,317 3,552 3,483 10,352 10,199 9,832 3,048 3,021 3,461 3,642 2,829 25,963 8,331 8,204 9,462 9,859 7,239 7,558 8,616 9,015 1	products	690'6	9,298	8,980		27,115	26,503	25,272	8,982	9,335	8,952	8,781	8,005	8,346	8,137	8,295	103,167	92,656
9,280 8,927 8,939 8,963 26,829 26,549 25,963 8,331 8,204 9,462 9,859 7,239 7,558 8,616 9,015		3,319	3,317	3,552	3,483	10,352	10,199	9,832	3,048	3,021	3,461	3,642	2,820	2,980	3,119	3,310	39,930	36,995
	le goods	9,280	8,927	8,939			26,549	25,963	8,331	8,204	9,462	9,859	7,239	7,558		9,015	104,107	94,672

Preliminary. Revised.

Percliminary. Revised.

Percliminary and or orders are the totals for the period and are adjusted for trading-day and calendar-month variations, trading-day or calendar-month variations.

The supplementary series are regroupings of the separate industry categories as follows:

Household durable goods industries - Household furniture; kitchen articles and pottery; cutlery, handtools, and hardware; household appliances; radio and TV; ophthalmic goods, watches, and clocks; and miscellaneous captral goods industries series is comparable to the previous Producers' Capital goods and the Defense Products (old series) categories.

Nondefense products---Machinery, except electrical (excluding farm matchinery and equipment, communication equipment, arcraft and altrest and altrest and altrest of equipment, communication equipment, alterated and arcraft and altrest parts, and ordnance.

Products---Based on separate reports on defense work filted by large defense contractors in the following industries: Ordnance, communication equipment, alteraft parts, and shipbuilding. The data are comparable to those published annually in the MM-175, Shipments of Defense-Oriented Industries, for the specified industries.

Table 2. --value of Manufacturers' NEW ORDERS FOR INDUSTRY GROUPS, MARKET CATEGORIES AND SUPPLEMENTARY SERIES

				Seaso	Seasonally adjusted	ed						Without	out seasonal	al adjustment ¹	ent1			
			Mon	Monthly			Quarterly					Monthly	ly			1	Annual	17
SIC	Industry									Last 4 m	months		Last	4 months	a year ago)	(0)		
		Jan. 1979P	Dec. 1978 ^r	Nov. 1978	1978 ^r	1978	1111	11 1978	Jan.	Dec.r 1978	Nov.r	Oct., 1978	Jan. 1977	Dec. 1977	Nov. 1977	0ct. 1977	1978	1977
							ALL	MANUFACTUR	MANUFACTURING, DURABLE AND NONDURABLE	E AND NONE		GOODS, TOTAL						
	All manufacturing industries; Total	143,042	140,356	137,662	137,185	415,203	386,071	384,205	133,118	132,396	136,618	143,164	109,532	114,989	116,122	122,435	1,551,160	1,354,095
	portation	122,182	120,189	116,746	116,632	353,567	333,793	330,512	113,267	113,809	115,233	119,897	95,421	068,890	100,587	103,137	1,334,687	1,175,482
	unfilled orders	79,036	77,295	75,438	75,848	228,581	208,989	207,409	74,016	73,680	74,615	79,077	58,730	62,486	61,824	65,478	841,897	713,120
	Durable goods industries, total	81,344	78,623	76,654	76,984	232,261	209,414	208,918	74,983	73,650	75,518	80,752	58,172	161,797	61,767	669 99	848,932	717,531
	Orders	000'99	64,111	62,165	62,862	189,138	169,845	168,624	61,646	970,19	61,207	65,332	47,321	50,735	49,717	53,008	688,102	573,441
	Nondurable goods industries, total	61,698	61,733	61,008	60,201	182,942	176,657	175,287	58,135	58,746	61,100	62,412	51,360	53,192	54,355	55,736	702,228	636,562
	Orders	13,036	13,184	13,273	12,986	39,443	39,144	38,785	12,370	12,634	13,408	13,745	11,409	11,751	12,107	12,470	153,795	139,67
	orders,	78,662	48,549	47,735	47,215	143,499	137,513	136,502	45,765	46,112	47,692	48,067	156'68	41,441	42,248	43,266	548,433	688,967
								MARKET CA	CATEGORIES AN	VD SUPPLEM	AND SUPPLEMENTARY SERIES	IES						
	Market categories: Home goods and apparel	10,151	9,704	9.797	9,808	29,309	29,070	28,555	8,785	8,382	10,059	10,708	7,796	8,043	9,158	9,979	114,499	103,442
	Equipment and defense products, except automotive	20,814	21,402	21,165	21,709	64,276	55,970	56,035	19,266	21,594	20,171	23,210	15,483	17,891	16,130	18,612	229,717	186,748
	Construction materials, supplies, and intermediate prods.	11.636	12.428	11,551	11,640	35.619	32,137	32,508	602.6	11.181	11,289	12,004	8,393	8.957	9.661	868.6	131.327	110,261
	Other materials and supplies and intermediate products	61,458	58,608	57,442	56,870	172,920	162,737	160,697	58,628	55,494	56,645	57,679	47,583	48,331	47,870	49,322	648,975	570,788
	Supplementary series: 2 Household durable goods industries.	4,617	977-7	4,320	4,295	13.061	13,058	12.926	976.8	3,993	4.291	4.562	3.406	3.811	786.8	7.396	51.408	45.73
	Capital goods industries Nondefense.	25,061 . 22,332 2,729	25,091 20,790 4,301	25,234 20,575 4,659	25,455 22,219 3,236	75,780 63,584 12,196	65,723 56,567 9,156	65,234 53,688 11,546	23,464 20,667 2,797	24,902 20,563 4,339	24,513 20,081 4,432	27,267 22,789 4,478	18,143 15,225 2,918	21,221 16,780 4,441	18,806 15,588 3,218	21,860 16,443 5,417	268,762 225,770 42,992	216,845 182,413 34,432
								NI IN	INDUSTRY GROUPS	AND	INDUSTRIES						1	
32	Durable goods industry: Stone, clay and glass	3,713	4,178	3,794	3,921	11,893	10,946	11,129	3,287	3,570	3.783	4,162	2,847	2,778	3,051	3,172	44,164	35,584
33	Pr	13,973	11,806	11.092	11,722 5,917	34,620	32,204	31,490	13,279	11,340	10,866	11,570	9,303	8,943	9,077	8,628	128,002	105,968
933-59	Monierrous and other primary metal products	5,172	4,827	4,318	4,647	13,792	12,719	11,722	4,746	4,754	4,159	4,537	3,596	3,682	3,371	3,319	49,501	41,360
34	Fabricated metal products	9,344	9,527	8,804	8,524	26,855	24,014	24,537	8,428	8,767	8,502	8,671	6,867	6,791	7,390	7,630	98,913	85,609
35 351 353	Machinery, except electrical, total Engines and turbines	13,401	13,273	13,099	13,234	3,509	36,207	34,885	12,324	13,021	12,415	13,320	9,639	11,056	10,199	10,828	144,166	122,489
354	material handling equipment Metalworking machinery	2,752 844 1 162	2,896	2,675	2,711	8,282 2,520 3,027	7,021 2,581 2,791	2,350	2,611	2,592 784 895	2,554 918 947	2,603	2,303	2,055	2,168 609 806	2,135	29,376 9,681 11,292	23,681 7,077 10.330
Sec	Sec footnotes at end of table,	4														- } -		

1 2 .--VALUE OF MANUFACTURERS NEW ORDERS FOR INDUSTRY GROUPS, MARKET CATEGORIES AND SUPPLEMENTARY SERIES--CONTINUED

				Seaso	Seasonally adjusted	ted					With	Without seasonal adjustment ¹	al adjustm	ent1				
			Mon	Monthly			Quarterly					Monthly	ıly				Ann	Annual
SIC	Industry	1		N N	+00	71.6	:	**************************************		Last 4 months	months		Last	4 months	Last 4 months (a year ago)	(0)		
		1979 ^p	1978r	1978r	1978r	1978	1978	1978	Jan. 1979	Dec. 1978	Nov. 1978	Oct. 1978	Jan. 1977	Dec. 1977	Nov. 1977	.oct.	1978	1977
								1 NDUSTI	INDUSTRY GROUPS AND INDUSTRIES Continued	ND 1 NDUSTR	1 ESConti	nued						
36 .	Electrical machinery, total	9,682	9,285	8,960	886'8	27,233	25,551	25,217	8,964	9,028	8,712	9,376	7,801	7,769	7,862	7,921	103,216	88,241
	distribution equipment and industrial apparatus	1,785	1,497	1,637	1,672	4,806	4,539	4,315	1,697	1,408	1,564	1,679	1,505	1,312	1,357	1,356	18,356	15,50
	Household appliances	1,093	1,007	986	1,068	3,061	2,950	3,053	919	943	890	1,060	377	876	827	890	12,095	10,202
	Communication equipment	2,647			2,625	8,010	7,004	7,217	2,598	2,783	2,422	2,827	2,427	2,221	2,249	2,204	29,345	24,34
	Electronic components	1,646	1,528	1,53/	1,5/6	4,041	3,906	1/6'5	1,578	1,477	1,503	1,481	1,160	1,174	1,240	1,117	16,653	14,88
37	Transportation equipment, total	20,860	20,167	20,916	20,553	61,636	52,278	53,693	19,851	18,587	21,385	23,267	14,111	16,099	15,535	19,298	216,473	178,613
	parts	679,5	5,928	6,949	5,594	18,471	14,170	15,452	5,329	6,027	7,119	6,928	3,294	5,304	3,326	5,466	60,110	42,420
3795	tank vehicles	689	570	438	1,844	2,852	1,695	1,377	732	687	343	2,006	642	346	934	1,482	8,693	6,716
	Instruments and related products	2,880	2,905	2,777	2,864	8,546	8,261	8,050	2,582	2,914	2,832	2,946	2,240	2,603	2,518	2,503	32,654	29,069
	All other durable goods industries.	7,491	7,482	7.212	7.178	21.872	19 953	19 917	6.268	6 4.23	7 023	2 440	798 5	758	361 9	011.	34.4	71 960

Ppreliminary. Revised, the period and are adjusted for trading-day and calendar-month variations; unfilled orders and inventories are as of the end of the period and are not adjusted for trading-day or calendar-month variations.

The supplementary series are regroupings of the separate industry categories as follows:

Household durable goods industries - Household furniture; kitchen articles and pottery, and household appliances; radio and TV; opthalmic goods, watches, and clocks and miscellaneous

Capital goods industries - The capital goods industries is comparable to the previous Producers' Capital Goods and the Defense Products (old series) categories.

Nondefense products--Machinery, except electrical (excluding farm machinery and equipment, and machine shops), electrical machinery (excluding household appliances, radio and ITV and electronic components), and the nondefense portions of shipbuilding and repairing and railroad equipment, occumulation equipment, aircraft and aircraft parts, and ordnance.

Defense products--Based on separate reports on defense work filted by large defense contractors in the following industries; Ordnance, communication equipment, aircraft and aircraft parts, and shipbuilding. The data are comparable to those published annually in the NA-175, Shipments of Defense-Oriented Industries, for the specified industries.

Table 3,--value of Manufacturers' unfilled orders for industry groups, Market categories and Supplement Series

					Seasonally	illy adjusted	(Millions	ons of dollars)	(ars)				Witho	out seasons	Without seasonal adjustment ¹	ent1		
			Mon	Monthly			3	Quarterly				1		Monthly	hly			
	Industry	0 0	Dog	N N	+ 00	[1]	-	-	100	-	1	Last 4	months		Last	t 4 months	(a year ago)	
		1979P	1978 ^r	1978	1978	1978	1978	1978	1977	1977	Jan 1979b	Dec.	Nov. 1978	Oct. 1978	Jan., 1978	Dec. 1977	Nov. 1977	0ct. 1977
							ALL	MANUFACTURING,	RING, DURABLE	AND	NONDURABLE GC	GOODS, TOTAL	-					
l manufac Total	All manufacturing industries: Total	248,464	241,025	235,704	230,464	223,921	216,754	205,500	193,659	183,547	248,606	240,483	235,753	231,261 1	197,123	193,029	189,398	187,464
Total, ex portatio	Total, excluding trans-	162,657	157,031	154,652	152,852	150,188	146,725	141,020	133,132	128,624	161,366	155,856	153,673	152,623 1	135,301	132,177	130,891	129,602
Durable g	Durable goods industries,	238,289	230,554	225,361	220,341	213,650	207,067	196,359	184,834	174,966	238,583	230,324	225,619	221,233	188,227	184,482	180,896	178,963
Nondurable total	Nondurable goods industries, total	10,175	10,471	10,343	10,123	10,271	9,687	9,141	8,825	8,581	10,023	10,159	10,134	10,028	968,8	8,547	8,502	8,501
								MARKET CA	CATEGORIES A	AND SUPPLEMENTARY	ENTARY SERI	1ES						1
rket cat Home gor Consumer	Market categories: Home goods and apparel	4,260	4,025	4,098	4,270	4,482	4,329	4,285	4,091	3,889	4,030	3,819	4,019	4,376	3,999	3,882	7 000 7	4,211
ucts, Automot	ucts, except automotive	139,809	137,784	134,544	131,291	127,137	123,708	117,326	110,488	104,248	141,052	138,437	135,541	132,721	112,928	110,836	108,693	107,573
Construction plies,	Construction materials, supplies, and intermediate prods.	20,305	20,043	19,621	19,800	19,539	20,269	19,852	18,765	18,224	20,290	20,052	19,663	19,823	19,236	18,763	18,706	18,315
and int	and intermediate products	84,090	79,173	77,441	75,103	72,763	877,89	64,037	60,315	57,186	83,234	78,175	76,530	74,341	096'09	59,548	57,997	57,363
pplemen Househo tries. Capital Nonde	Supplementary scries; Household durable goods indus- fries. Capital goods industries. Nondefense.	3,513 153,760 110,296 43,464	3,299 150,853 107,041 43,812	3,326 147,595 105,088 42,508	3,442 143,550 102,795 40,755	3,649 138,841 98,560 40,281	3,546 134,393 94,768 39,625	3,486 127,402 90,712 36,690	3,389 120,899 85,893 35,006	3,135 113,340 82,633 30,707	3,247 154,794 110,665 44,129	3,106 151,385 107,330 44,055	3,245 148,765 105,881 42,884	3,548 145,200 103,881 41,319	3,222 122,924 87,206 35,718	3,195 121,138 85,956 35,182	3,257 118,470 84,893 33,577	3,430 117,313 84,313 33,000
								INI	INDUSTRY GROUPS	AND	INDUSTRIES							
rable g	Durable goods industry																	
Stone,	Stone, clay and glass	2,953	2,930	2,696	2,753	2,715	2,928	2,887	2,640	2,473	2,934	2,816	2,635	2,707	2,696	2,541	2,535	2,475
Primary Blast	primary metals, total	29,288	26,216 16,662	25,834	25,612 16,576	24,753	23,043	20,866	18,513	17,852	28,951 18,850	25,980	25,036 16,425	24,637	19,365	18,368 11,838	17,772	17,179
Nonfer metal	Nonferrous and other primary metal products	7,968	7,450	266,9	7,143	6,750	6,158	969,5	5,350	5,073	7,872	7,264	6,613	6,743	5,545	5,219	4,871	4,810
Fabricat	Fabricated metal products	26,671	26,005	25,526	25,361	24,990	24,956	24,213	23,203	22,733	26,595	26,051	25,609	25,545	23,741	23,232	23,256	23,003
Machiner total. Engine	Machinery, except electrical, total	54,134	53,039	52,558 16,618	51,776 16,608	50,912 16,373	50,055	49,044	47,221	45,792	53,900	52,921 16,809	52,643 16,555	52,054	47,509	47,154	46,725	46,496
mater ment, Metaly Genera	material handling equipment. ment. Netalworking machinery General industrial machinery	8,190 5,249 6,862	7,916 5,120 6,778	7,708 5,013 6,888	7,611 4,783 6,831	7,549	7,577 4,330 6,741	7,369 3,958 6,827	6,805	6,419 3,320 6,660	8,157 5,264 6,821	7,869 5,125 6,778	7,723 5,083 6,861	7,596 4,859 6,872	6,982 3,582 6,712	6,766 3,550 6,691	6,699 3,485 6,608	6,563 3,423 6,653
tnotes a	See foutnotes at end of table,									-	-		-	-	-			

Table 3.--VALUE OF MANUFACTURERS' UNFILLED ORDERS FOR INDUSTRY GROUPS, MARKET CATEGORIES AND SUPPLEMENTARY SERIES--CONTINUED

			t.		25,252	,932	332 598	11,929		57,862	39,326	9,423	3,866	2,830
		ago)	0ct. 1977											
		(a year	Nov. 1977		25,446	5,950	300	12,173		58,507	39,693	9,738	3,883	2,772
ent 1		Last 4 months	Dec. 1977		25,649	5,961	325	12,364		60,852	41,865	9,421	3,976	2,710
al adjustm	11.9	Las	Jan. 1978		26,316	6,048	410	12,884		61,822	42,418	667*6	4,035	2,743
Without seasonal adjustment ¹	Monthly		Oct., 1978		29,857	969,9	390	14,085		78,638	55,170	10,859	906,4	2,889
With		4 months	Nov. 1978P		29,872	6,755	344	14,084		82,080	58,476	10,539	968'5	2,848
		Last 4 m	Dec.,	pe	30,189	6,685	362	14,274		84,627	60,583	10,276	5,071	2,669
			Jan. 1979p	INDUSTRY GROUPS AND INDUSTRIES Continued	31,024	6,845	426	14,572		87,240	62,254	10,363	5,195	2,744
	,	:	1977	INDUSTRIES	24,723	5,870	340			54,923	37,278	8,671	3,848	2,622
		-	1977	ROUPS AND	25,833	6,017	368	12,333		60,527	41,275	9,610	4,007	2,890
	Quarterly		1978	INDUSTRY G	27,526	907.9	7007	13,093		087,490	43,396	10,570	4,293	3,050
ted .	no ,		1978		. 28,529	6,457	248	13,640		70,029	48,756	676'6	4,497	3,030
Seasonally adjusted			1978		29,006	6,515	372	13,551		73,733	51,964	859,6	4,748	2,793
Seasonall			1978		29,466	6,654	404	13,807		77,612	54,210	10,852	668,4	2,862
			1978		29,910	6,782	532	13,931		81,052	57,397	10,606	4,914	2,871
	Monthly		1978 ¹		30,413	6,751	556	14,232		83,994	59,613	10,480	5,107	2,850
		,	Jan.p		31,181	6,869	463	14,463		85,807	086,09	10,437	5,281	2,974
		Industry group			Electrical machinery, total	distribution equipment and industrial apparatus	Household appliances	Communication equipment	Parameter of the second	total	Aircraft, missiles, and parts	Shipbullding and military tank vehicles	Instruments and related products	All other durable goods
		SIC			36		363	366		ñ	372,6	3731	38	25 39

Preliminary. Thevised.
She is a record of the period and are adjusted for trading-day and calendar-month variations; unfilled orders and inventories are of the end of the period and are not adjusted for trading-ishipments and new orders are the totals for the period and are not adjusted for trading-

day or calendar-month variations. 2 The supplementary series are regroupings of the separate industry categories as follows:

TV; ophthalmic goods, watches, and clocks; and miscellaneous Household durable goods Industries - Household furniture; kitchen articles and pottery; cutlery, handtools, and hardware; household appliances; radio and

Ordnance, communication equipment, aircraft and aircraft parts, and shipbuilding. personal goods.

Sopital goods industries are capital goods industries series is comparable to the previous Producers' Capital Goods and the Defense Products (old series) categories.

Sondcense products - Machinery, except electrical (excluding farm machinery and equipment and machinery and equipment, aircraft and alreraft parts, and ordnance, non-comparable products and repairing and relitroad equipment, communication equipment, aircraft and alreraft parts, and ordnance, communication equipment, aircraft parts, and shipbuilding Defense protects on defense work filled by large defense contractors in the following industries: Ordnance, communication equipment, aircraft and aircraft parts, and shipbuilding products - Based on separate reports on defense work filled by large defense machine industries. data are comparable to those published annually in the MA-175. Shipments of Defense-Oriented Industries, for the specified industries.

Peginning in 1976, the fiscal year for the Federal Government probably affected the awarding of contracts and other financial arrangements. Although the impact of this change is not known, the use of previously established seasonal factors would have substantially distorted the current data since these seasonal factors reflect historical Government purchasing patterns. Therefore, beginning in July 1977, new composite seasonal factors were developed by combing the existing end of fiscal year information with data for the previous calendar quarter (i.e., one quarter preceding the end of the fiscal year.) These composities factors were sapplied to the unfilled orders data for each of the separately tabulated defense industries. This adjustment also modified the new orders data. Similar adjustments could not be made for mondefense Government orders seasonal pattern of the defense industries.

Table 4. -- VALUE OF VANUFACTURERS' INVENTORIES FOR INDUSTRY GROUPS, MARKET CATEGORIES AND SUPPLEMENTARY SERIES

								3 4 4 2 3										
					Seasons	Seasonally adjusted	pa						Without		seasonal adjustment1	nt 1		
			Monthly	hly				Quarterly						Monthly	d.y.			
SIC	Industry	Jan.	Doc	Nov.	Oct.	=	1	-) ^ [=======================================		Last 4 m	months		Last	4 months	(а уеаг ақо)	
		1979P	1978r	1978	1978	1978	1978	1978	1977	1977	Jan. 1979P	Dec. 1978 ^r	Nov. 1978	Oct. 1978	Jan. 1978	Dec.	Nov. 1977	0et. 19
							ALL	MANUFACTURING, DURABLE AND	ING, DURABL	E AND NOND	NONDURABLE GOO	GOODS, TOTAL					1	
	All manufacturing industries: Total	201,224	197,802	196,587	194,735	194,063	189,557	183,860	179,714	110,671	990'807	198,062	195,912	193,494	182,745	80,118	179,313	178,220
	Total, excluding trans-	176.307	173,894	172,571	171,310	170,449	166,773	161,733	158,456	157,519	177,907	174,202	171,742	169,846	161,080	158,847	157,734	156,914
	Total for industries with unfilled orders	137,469	135,031	134,367	132,811	132,525	128,656	124,226	120,701	119,997	137,859	134,320	133,261	131,670	122,207	120,154	119,784	118,942
	Durable goods industries, total.	131,608	129,141	128,357	126,784	126,176	122,688	118,725	115,424	114,467	132,184	128,448	127,236	125,583	116,835	114,862	114,185	113, 38
	Durable goods with unfilled orders	121,759	119,440	118,800	117,403	117,061	113,267	109,358	106,263	105,640	122,210	118,918	118,023	116,551	107,703	105,890	105,588	104. '8'
	Nondurable goods industries,	919'69	68,661	68,230	67,951	67,887	698,999	65,135	64,290	64,544	70,882	69,614	68.676	67,911	65,910	65,256	65,128	64,882
	Nondurable goods with unfilled	15,710	165,81	15,567	15,408	15,464	15,389	14,868	14,438	14,357	15,649	15,402	15,238	15,119	14,504	14,264	14,196	14,159
								MARKET C	CATEGORIES A	IND SUPPLEA	AND SUPPLEMENTAL SERIES	ES						
	Market categories. Home goods and apparel Consumer staples.	17,440 26,551	16,874 26,429	16,679	16,618	16,887	16,276	15,947	15,340	15,260 24,626	17,159	16,417	16,147	16,236	15,490	14,929	14,720	14,926
	Equipment and delense products, except automotive equipment	51,190	50,355	49,229	48,907	48,255	46,761	44,645	42,836 10,108	41,729	51,303	49,921	49,075	48,473	43,073	42,512	41,997	41,376
	plies, and intermediate	17,171	16,963	16,828	16,731	16,503	16,293	15,853	14,935	14,777	17,260	16,866	16,483	16,458	15,285	14,845	14,735	14,692
	Other materials and supplies and intermediate products	78,085	77,198	77,106	76,423	75,748	74,555	73,002	72,553	72,362	78,973	77,659	76,720	75,481	73,431	73,002	72,418	71,822
	Supplementary series: Household durable goods industries: Capital goods industries	8,889	8,595	8,590	8,559	8,678	8,307	8,116	7,771	7,814	8,755	8,417	8,366	8,370	7,906	7,613	7,563	7,642
	Nondefense	49,005	48,155	47,422	46,907	46,246	44,583	42,151	40,294	39,231	49,087	47,888	47,305	46,581	40,583	40,093	39,561	39,109
								INI	INDUSTRY GROUPS	PS AND INDUSTRIES	USTRIES					-		
32	Ourable goods industries. Stone, clay, and glass products	4,892	4,825	4,782	669'7	4,740	4,569	4,530	4,259	4,219	4,939	4,794	4,606	4,525	4,459	4,230	4,199	4,087
33	Primary metals, total	17,879	18,035	18,118	17,751	17,678	17,209	16,828	17,779	18,082	18,172	18,156	17,905	17,468	17,838	17,905	17,775	17,78
333-6,9		9,844	9,914	9,961	9,613	9,523	8,978	8,721	9,782	10,244	10,129	10,142	9,901	9,517	9,776	10,012	10,007	10,065
34	Fabricated metal prod., total.	16,958	16.799	16,598	16,706	16,374	16.130	15.573	6,826	0,683	16.942	0,803	0,622	0, 798	14,833	14.557	14.528	0,394
341	Metal cans, barrels, and drums	1,331	1,204	1,232	1,272	1,189	1,398	1,382	1,395	1,299	1,292	1,045	1,077	1,108	1,242	1,213	1,141	1,121
35	Machinery, except electrical,														-		-	
351	Engines and turbines	31,454 2,456 2,591	31,037 2,438 2,609	30,257 2,328 2,429	30,048 2,345 2,418	29,707	28,766	27,400	2,083 2,505	25,431 2,059 2,491	31.599 2.447 2.674	30,940 2,444 2,578	30,122 2,365 2,327	29,665	26,870 2,169 2,575	26,308 2,090 2,478	25,724	25, 302 2,076 2,312
354 354 356	Construction, mining, and material handling equipment Metalworking machinery General industrial machinery	7,201	7,100	6,874	6,858	1,879	6,322	5,953	5,840	5,602	7,244 2,006 3,250	7,164	6,812	6,680	5,959	5,893	5,565	5,492 1,734 2,586
See	See footnotes at end of table.														-	-		

Seasonally adjusted	Monthly
no .	
1978 1978 1978	
INDUSTRY	
16,959 17,023 16,628 16,023	
3,159 3,150	
5,368 1,001 1,019 1,029 5,368 5,404 5,168 4,961 2,550 2,533 2,525 2,495	
23,425 23,614 22,784 22,127 7,817 8,500 8,003 8,009	23
11,889 11,522 11,251 10,554	11,
1,820 1,729 1,761 1,840	1,
61 6,384 6,203 6,087 71 4,106 3,965 3,880 20 1,797 1,757 1,703	6,461 4,171 1,820
5 10,656 10,399 10,157	10,735
16,895 16,643 15,968 1,583 1,420 1,386 1,583 1,000 1,386 1,260 3,063 2,982	17,104
9,411 9,402	9,356
5,601 5,475	5,571
5,855 5,869 5,664 0 2,010 2,107 2,122 1,719 1,681 1,693 0,4 2,126 2,081 1,934	5,795 2,000 1,701 2,094
46 15,317 14,861 14,426	15,246
63 4,614 4,411 4,334 69 4,771 4,576 4,288	4,563
5,503 5,406 5,397 5,591	,5,
4,528 4,561 4,521 4,401	4,
660 10,771 10,602 10,235	10,660

Preliminary. Revised.

Spreliminary revised.

Shipments and new orders are the totals for the period and are adjusted for trading-day and calendar-month variations; unfilled orders and inventories are the end of the period and are not adjusted for trading-day or calendar-month variations.

The supplementary series are regroupings of the separate industry categories as follows:

Capital goods industries - The capital goods industries series is comparable to the previous Producers' Capital Goods and the Defense Products (old series) categories.

Nondefense products-- Machinery, except electrical (excluding farm machinery and equipment and machine shops), electrical machinery (excluding household appliances, radio and TV and electronic components), and the nondefense products-- Shipbuilding and realroad equipment, communication equipment, aircraft and aircraft parts, and ordance, communication equipment, aircraft and aircraft parts, and shipbuilding. The defense products-- Based on separate reports on defense work filed by large defense contractors in the following industries: Ordanace, communication equipment, aircraft and aircraft parts, and shipbuilding. The data are comparable to those published annually in the NA-175, Shipments of Defense Oriented Industries, for the specified industries. personal goods.

Household durable goods industries - Household furniture; kitchen articles and pottery; cutlery, handtools, and hardware; household appliances; radio and TV; ophthalmic goods, watches, and clocks; and miscellaneous

Table 5.--VALUE OF MANUFACTURERS' INVENTORIES, BY STAGE OF FABRICATION, BY INDUSTRY GROUP

(Millions of dollars)

					Seasona	lly adjuste	p						Withou	t seasonal	ad justmen	it		
			Month	ıly			nð	arterly						Monthl	y			
1968 1968 1969	Industry											Last 4 mo	nths		Last 4	months (a	year ago)	
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,		Jan 1979P	Dec. 1978r	Nov. 1978	0ct. 1978	111	11 1978	1978	1V 1977	1111	Jan. 1979P	Dec. 1978	Nov. 1978	0ct. 1978	Jan. 1978	Dec. 1977	Nov. 1977	Oct. 1977
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,									I	TOTAL		•						
1,000, 1,000,	All manufacturing industries, total		197,802		194,735	194,063	189,557	960				198,062	195,912		182,745	<u></u>	79,313	178,220
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	able goods industries, total	=	129,141		126,784	126,176	122,688	725				128,448	4,606		116,835		4,199	113,338
	rimary metals		18,035		17,751	17,678	17,209	328				18,156	17,905		17,838		17,775	17,783
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	abricated metals		31,037		30,048	29,707	28,766	007				30,940	30,122		26,870		14,528	25,302
	lectrical machinery		17,025		16,959	17,023	16,628	023				16,779	16,912		15,395		15,063	15,064
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	nstruments and related products		6,550		6,461	6,384	6,203	787				6,450	6,425		5,818		5,671	5,679
1, 10, 10, 10, 10, 10, 10, 10, 10, 10,	ll other durable goods industries		10,962		10,735	10,656	10,399	157				10,853	10,722		9,957		94916	699'6
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	durable goods industries, total	69,616	68,661	68,230	67,951	67,887	66,869	135				69,614	68,676		65,910		65,128	64.882
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	etroleum and coal products	5,567	5,458	5,625	5,503	5,406	5,397	591				5,551	5,753		6,002		6,192	6,073
Name	ubber and plastics products, n.e.c	43,680	4,580	4,491	42,674	4,561	4,521	101				43,651	4,424		4,448		4,162	4,189
1,472 1,450 0,1009 0,1001 0,1201 0,501 0,401 0									rQ.	13	4					-		
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,		670 07	0.70	007 67	100 17	63 011	100	27. 222	100 67	002 77		676 07	000 67	100 63	000 / 7	000		1
1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,1,	All manufacturing industries, total		67,863	609,79	67,087	67,241	65,981	64,277	63,821	667,799	69,877	68,762	67,580	67,034	64,329	64,702	64,125	64,634
\$\begin{array}{c c c c c c c c c c c c c c c c c c c	able goods industries, total		41,325	41,228	40,916	41,133	39,667	38,547	38,719	39,072	42,265	41,528	41,138	40,920	38,643	38,927	38,725	39,047
5,818 5,921 5,931 5,932 5,932 5,942 5,843 5,843 5,843 5,843 5,843 5,843 5,843 5,843 5,944 5,944 5,944 5,944 5,944 5,944 5,944 5,944 5,944 5,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 8,944 <th< td=""><td>rimary metals</td><td></td><td>6,619</td><td>6,647</td><td>667,9</td><td>6,554</td><td>6,444</td><td>6,393</td><td>7,141</td><td>7,373</td><td>6,604</td><td>6,807</td><td>6,695</td><td>6,548</td><td>998,9</td><td>7,334</td><td>7,303</td><td>7,357</td></th<>	rimary metals		6,619	6,647	667,9	6,554	6,444	6,393	7,141	7,373	6,604	6,807	6,695	6,548	998,9	7,334	7,303	7,357
5,701 6,701 6,702 6,703 <th< td=""><td>abricated metals</td><td></td><td>5,971</td><td>5,895</td><td>6,023</td><td>5,942</td><td>5,843</td><td>5,634</td><td>5,515</td><td>5,875</td><td>5,949</td><td>5,999</td><td>5,811</td><td>5,908</td><td>5,434</td><td>5,518</td><td>5,500</td><td>5,585</td></th<>	abricated metals		5,971	5,895	6,023	5,942	5,843	5,634	5,515	5,875	5,949	5,999	5,811	5,908	5,434	5,518	5,500	5,585
7,272	Shelectrical machinery		8,743	4,937	4,951	6,979	4,819	4,581	4,520	4,520	5,098	4,927	4,860	4,864	4,471	4,501	4,370	4,398
7,000 6,513	ansportation equipment		6,791	6,840	6,593	7,122	6,736	6,782	6,733	6,843	7,385	6,756	7,038	6,801	916'9	6,721	6,978	7,113
7,700 8, 5, 12, 8 5, 5, 12, 9 5, 5, 12, 9 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 5, 12, 2 1, 12, 2	struments and related products		1,899	1,912	1,855	1,834	1,830	1,860	1,749	1,780	2,006	1,911	1,898	1,864	1,780	1,759	1,792	1,803
5,774 5,736 1,736	urable goods industries, total		26,538	26,381	26,171	26,108	26,314	25,730	25,102	25,727	27,612	27,234	26,442	26,114	25,686	25,775	25,400	25,587
1,585 1,496 1,596 1,484 1,756 1,432 1,720 1,391 1,392 1,489 1,489 1,489 1,489 1,491 1,195 1,491 1,49	emicals and allied products	5,774	5,474	5,537	5,503	5,437	5,440	5,226	5,084	5,102	5,844	5,640	5,516	5,511	5,289	5,234	5,084	5,106
67,483 66,217 65,473 64,964 63,859 61,901 59,699 56,980 1,002 65,799 64,761 65,702 65,398 64,761 57,725 64,751 1,002 1,0	bber and plastics products, n.e.c.	1,583	1,491	1,498	1,484	1,474	1,434	1,447	1,373	1,397	1,571	1,558	1,488	1,503	1,403	1,433	1,366	1,404
66,403 65,428 66,403 67,461 65,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 66,204 67,404 66,404 66,204 67,404 68,404 66,204 67,404 68,604 67,604 67,604 67,704 67,704 67,704 67,704 66,404 67,604 67,604 67,704<	777	2011	2	200		1000		4	WORK IN	PROCESS	10,033				1000		000	
55,478 55,489 600 6	All mapufacturing industries, total		66.217	65.473	64.964	63.859	61.961	59.699	56.980	56.238	177 77	65.702	65.398	64.761	57.925	56.577	56.615	55,999
6.867 6.868 6.306 6.357 6.628 6.469 6.187 6.184 5.489 5.480 5.480 6.369 6.187	ble goods industries, total		787 55	518.75	54.210	53.375	51.684	70,000	46.864	46.227	104,10	720.55	659.75	50.009	47.771	167.97	46.358	45.802
6,683 6,613 6,530 6,537 6,537 8,584 8,584 8,589 6,542 6,539 6,518 6,611 3,589 8,513 1,518	one, clay, and glass products		688	069	687	692	969	789	650	079	704	655	638	667	620	621	604	
14, 12, 12, 13, 13, 13, 13, 13, 13, 13, 13, 13, 13	Thary metals		6,363	6,305	6,639	6,469	5,814	5,690	5,760	5,949	6,432	6,498	6,187	6,624	5,898	5,298	5,733	5,257
1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,	nelectrical machinery		14,333	13,919	13,567	13,556	13,048	12,457	11,803	11,365	14,711	14,262	14,007	13,491	12,126	11,749	11,586	11,321
3,041 3,042 2,946 2,578 2,472 3,022 2,948 2,949 2,428 2,199 2,199 2,185 2,172 2,192 2,441 3,041 3,041 1,044 1,027 10,286 2,218 2,128 2,428 2,499 2,618 2,185 2,186 2,	ectrical machineryansportation equipment		14,156	14,079	13,924	13,506	13,126	12,266	11,655	11,718	7,994	14,126	14,051	13,987	11,705	11,657	11,611	11,403
1,005 10,732 10,688 10,734 10,284 10,272 12,26 2,264 2,209 2,625 2,738 10,738 11,939 11,334 11,334 11,334 11,344 11,286 11,246 11,240 11,344 11,244 1	struments and related products		3,049	3,011	3,024	2,966	2,827	2,768	2,578	2,472	3,082	2,988	2,991	2,997	2,639	2,525	2,511	2,487
2,635 2,532 2,426 2,264 2,209 2,625 2,528 2,433 2,416 2,136 1,286 2,133 <th< td=""><td>urable goods industries, total</td><td></td><td>10.733</td><td>10.658</td><td>10.754</td><td>10.484</td><td>10.277</td><td>10.208</td><td>10,116</td><td>10.011</td><td>71 00%</td><td>10.678</td><td>10.739</td><td>10.752</td><td>10.154</td><td>10.086</td><td>10.257</td><td>10,197</td></th<>	urable goods industries, total		10.733	10.658	10.754	10.484	10.277	10.208	10,116	10.011	71 00%	10.678	10.739	10.752	10.154	10.086	10.257	10,197
1497 1.36 1.430 1.394 1.280 1.286 1.385 1.374 1.402 1.451 1.356 1.433 1.375 1.366 1.460	emicals and allied products		2,532	2,420	2,452	2,416	2,262	2,226	2,264	2,209	2,625	2,528	2,433	2,416	2,185	2,263	2,256	2,250
64,874 63,722 63,505 62,684 62,963 61,615 99,884 58,914 57,974 65,728 67,999 66,994 61,699 60,491 58,889 57,997 5,021 4,289 4,175 4,995 7,994 7,994 1,992 1,	troleum and coal productsbber and plastics products, n.e.c		1,363	1,430	1,394	1,280	1,286	1,385	1,374	1,402	1,451	1,356	1,433	1,393	1,375	1,366	1,440	1,367
64,874 63,722 63,505 62,684 62,963 61,615 59,884 58,914 57,974 65,728 61,599 60,491 58,838 58,570 33,353 32,332 32,314 31,658 31,668 31,337 30,687 29,169 31,462 31,499 30,654 30,421 29,403 29,097 2,955 2,138 2,122 2,137 2,154 1,903 1,133 30,462 31,462 31,499 30,654 30,421 1,999 1,139 2,007 2,017 1,191 1,191 1,190 2,124 2,199 2,004 5,049 5,049 5,049 5,049 5,049 5,049 5,044 5,049 5,049 5,044 5,049 <	l other nondurable goods industries		6,041	6,034	6,116	6,027	5,967	5,871	5,775	5,713	6,088	5,980	6,084	6,145	5,868	5,739	5,863	5,882
64,874 63,722 63,505 62,684 62,964 16,189 66,194 66,194 66,194 66,194 66,194 67,104<									FINISE	ED GOODS								
33.353 32.332 32.334 31.658 31.1658 31.454 29.46 31.496 31.496 31.499 30,654 30,421 29,077 20,07 30,654 30,411 29.07 1,1890 21.238 2.277 2.102 2.071 2.071 1,1890 21.07 2.07	All manufacturing industries, total		63,722	63,505	62,684	62,963	61,615	59,884	58,914		65,728	63,598	62,934	669,19	165,09	58,838	58,570	57,582
2,021 5,158 5,158 5,129 5,104 <th< td=""><td>ble goods industries, total</td><td>. ,</td><td>32,332</td><td>32,314</td><td>31,658</td><td>31,668</td><td>31,337</td><td>30,687</td><td>29,843</td><td></td><td>33,462</td><td>31,896</td><td>31,439</td><td>30,654</td><td>30,421</td><td>29,443</td><td>29,097</td><td>28,488</td></th<>	ble goods industries, total	. ,	32,332	32,314	31,658	31,668	31,337	30,687	29,843		33,462	31,896	31,439	30,654	30,421	29,443	29,097	28,488
4,257 4,209 4,173 4,004 3,985 3,418 3,832 3,835 4,123 4,047 3,910 3,805 3,741 3,712 4,18 7,69 7,65 7,601 7,602 7,603 7,603 7,693 7,693 7,693 7,697 7,695 7,697 7,693 7,697 7,693 7,697 7,693 7,697 7,693 7,697 7,693 7,693 7,697 7,693 7,693 7,697 7,693 7,693 7,697 7,693 7,697 7,693 7,693 7,693 7,697 7,693 7,693 7,693 7,693 7,697 7,693 7,693 7,693 7,693 7,693 7,693 7,693 7,693 7,694<	one, clay, and glass products		5,053	5,166	761.7	77777	4,951	4,745	4,878		2,328	2,040	5,023	4,803	5,074	4,863	4.739	4,650
8.116 7,65 7,65 7,86 7,85 7,20 7,31 7,005 8,136 7,969 7,659 7,57 7,385 7,20 7,005 8,136 7,969 7,659 7,57 7,385 7,20 7,906 7,002 8,136 7,969 7,659 7,57 7,385 7,20 7,906 7,002 3,004 2,908 3,004 2,939 1,935 3,906 3,004 2,939 1,936 1,209 2,978 4,079 3,041 2,978 4,079 3,041 2,978 4,079 3,044 2,983 3,044 2,983 2,993 1,986 1,986 1,989 1,886 1,899 1,898	bricated metals		4,209	4,173	4,044	3,963	3,916	3,785	3,832		4,253	4,119	4,047	3,910	3,805	3,741	3,712	3,607
3,316 2,961 3,097 2,986 2,987 2,931 3,440 2,978 3,081 2,860 3,044 2,893 2,989 1,733 1,602 1,597 1,546 1,659 1,600 1,539 1,551 1,565 1,590 1,599 1,590 1,790 2,900 1,700 1,590 1,700 1,590 1,750 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,700 1,7	nelectrical machinery		7,961	7,765	7,801	7,739	7,706	7,446	7,231		8,136	7,969	7,659	7,577	3,967	3,953	3,906	3.894
1,733 1,602 1,571 1,582 1,584 1,546 1,459 1,735 1,571 1,536 1,396 1,397 1,367 <th< td=""><td>ansportation equipment</td><td></td><td>2,961</td><td>3,097</td><td>2,908</td><td>2,986</td><td>2,922</td><td>3,079</td><td>2,870</td><td></td><td>3,440</td><td>2,978</td><td>3,081</td><td>2,860</td><td>3,044</td><td>2,893</td><td>2,989</td><td>2,790</td></th<>	ansportation equipment		2,961	3,097	2,908	2,986	2,922	3,079	2,870		3,440	2,978	3,081	2,860	3,044	2,893	2,989	2,790
31,521 31,390 31,101 31,026 31,025 30,707 29,013 32,266 28,805 31,702 31,495 29,101 21,390 31,702 31,495 30,707 29,392 29,473 31,702 31,495 30,707 29,392 29,473 31,495 31,495 30,707 29,392 29,473 31,495 31	struments and related products		1,602	1,571	1,582	1,584	1,546	1,459	1,400		1,735	1,551	1,536	1,560	1,399	1,355	1,367	1,389
Sender interstries. 1,324 3,1,94 1,026 3,1,59 3,1,19 1,026 3,1,59 3,1,19 1,026 3,1,19 2,1,19 1,026 3,1,19 2,1,19 1,026 3,1,19 2,	Tornet dutagree goods industries		166.5	47044	3,033	7,000,0	3,802	0,00,00	050,00		4, 144	0,000	2,143	70045	0/040	000000	21412	20000
2,371 2,129 2,129 2,1326 2,1326 2,125 2,125 2,125 2,125 2,125 2,145 2,145 2,147 2,147 2,139 2,135 2,099 19,192 18,878 18,821 18,717 18,822 18,110 17,275 16,886 19,497 18,973 19,112 18,974 17,540 17,004 17,380	emicals and alike products	7,191	7,455	7,312	7,291	7,464	7,159	6,974	6,786		7,516	7,591	7,284	7,054	7.047	6,911	6,759	6,517
***	bber and plastics products, n.e.c.	2,371	2,292	2,219	2,252	2,326	2,325	2,228	2,205		2,455	2,281	2,147	2,144	2,319	2,193	2,099	2,087
The Culture of the Country of the Co	Deeliming. Particod	17,172	18,8/8	18,821	1/1/181	18,822	18,110	17,275	16,099	4	19,497	16,973	777767	10,974	17,340	T / 1004	17,1300	0021/4

Table 6.--MANUFACTURERS' SHIPMENTS, INVENTORIES, AND ORDERS MONTH-TO-MONTH AND LONG TERM PERCENT CHANGES

(Based on seasonally adjusted data)

	Mon	nth-to-mon	th	Aver	age monthly	rates of ch	ange	Average,	1974-1978
	Dec.	Nov	Oct		3 months		12 months		
Item and industry group	1978- Jan. 1979	Dec. 1 97 8	Nov. 1978	Oct. 1978- Jan. 1979	July- Oct. 1978	Apr July 1978	Jan. 1977- Jan. 1978	Average rise	Average decline
Shipments:									
All manufacturing industries	+0.4	+2.0	+1.4	+1.3	+2.0	-0.4	+1.4	+1.7	-1.5
Durable goods industries, total	+0.2	+2.5	÷1.9	+1.5	+2.5	-0.6	+1.7	+2.0	-1.
Nondurable goods industries, total	+0.6	+1.3	+0.7	+0.9	+1.4	-0.1	+1.1	+1.7	-0.8
Total inventories: All manufacturing industries	+1.7	+0.6	+1.0	+1.1	+0.6	+1.0	+0.9	+0.9	-0.
New orders:	+1.9	+2.0	+0.3	+1.4	+3.7	-1.3	+1.7	+2.1	-1.
All manufacturing industries	+3.5	+2.0	-0.4	+1.9	+5.8	-2.3	+2.2	+3.3	-2.
Durable goods industries, total Nondurable goods industries, total	-0.1	+1.2	+1.3	+0.8	+1.2	+0.0	+1.1	+1.7	-0.
Unfilled orders: Durable goods industries, total	+3.4	+2.3	+2.3	+2.7	+2.1	+1.2	+2.0	+1.5	-0

Table 7.--RATIO OF MANUFACTURERS' INVENTORIES TO SHIPMENTS AND UNFILLED ORDERS TO SHIPMENTS, BY INDUSTRY GROUP

(Based on seasonally adjusted data)

*****	Inve	ntoriess	hipments r	atio	Unfill	ed orders- (months'	shipments backlog)	ratio1
Industry group	Jan. 1979 ^p	Dec. 1978 ^r	Nov. 1978 ^r	Oct. 1978 ^r	Jan. 1979 ^p	Dec. 1978 ^r	Nov. 1978 ^r	Oct. 1978
All manufacturing industries, total	1.48	1.46	1.48	1.49	3.47	3.35	3.36	3.33
Durable goods industries, total	1.79	1.76	1.79	1.80	4.09	3.91	3.94	3.92
Stone, clay, and glass products	1.33	1.22	1.24	1.21	0.88	0.81	0.76	0.77
Primary metals	1.64	1.58	1.67	1.63	2.69	2.29	2.38	2.36
Fabricated metals	1.95	1.86	1.92	2.05	3.39	3.19	3.27	3.45
Machinery, except electrical	2.56	2.43	2.46	2.43	4.77	4.49	4.64	4.55
Electrical machinery	1.97	1.94	2.01	1.99	3.50	3.46	3.51	3.46
Transportation equipment	1.31	1.39	1.37	1.40	8.92	9.55	9.16	9.35
Instruments and related products	2.52	2.42	2.35	2.38	1.95	1.88	1.78	1.80
·								
Nondurable goods industries, total	1.12	1.11	1.12	1.13	0.76	0.80	0.79	0.77
Food and kindred products	0.92	0.89	0.91	0.92	(X)	(X)	(X)	(X
Tobacco products	3.83	3.89	3.70	3.39	(x)	(X)	(X)	(X
Textile mill products	1.46	1.54	1.53	1.48	(NA)	(NA)	(NA)	(NA
Paper and allied products	1.19	1.20	1.13	1.15	(NA)	(NA)	(NA)	(NA)
Chemicals and allied products	1.33	1.35	1.40	1.43	(X)	(X)	(X)	(X)
Petroleum and coal products	0.61	0.59	0.63	0.62	(X)	(X)	(X)	(X)
Rubber and plastics products, n.e.c	1.44	1.38	1.26	1.30	(X)	(X)	(X)	(X)

⁽NA) Not available. Preliminary. Revised. (X) Not applicable.

1Excludes the following industries with no unfilled orders: Wood and lumber products; glass containers; metal cans, barrels and drums; farm machinery and equipment; motor vehicle assembly operation; other transportation equipment; foods and related products; tobacco; apparel and related products; building paper; die-cut paper and board; chemicals; petroleum and coal products; and rubber and plastics products, n.e.c.

The following is a description of the survey and definitions used. These are provided to clarify the meaning of the items involved and do not represent any revisions from those definitions previously employed.

DESCRIPTION OF SURVEY

The Manufacturers' Shipments, Inventories, and Orders Survey (M3-1) provides monthly figures that are comparable to the annual totals published each year in the Annual Survey of Manufactures (ASM). The ASM is a probability sample of approximately 70,000 manufacturing establishments drawn from the most recent 5-year census universe of about 312,000 establishments. In the ASM, each manufacturing establishment provides data on employment, payrolls, shipments, cost of materials, capital expenditures, and inventories as well as other selected items. Until 1976, the ASM did not compile information on unfilled orders or new orders. Since the ASM is establishment based, it provides data for each of the 425 manufacturing industries in the Standard Industrial Classification (SIC) system and area data for industry groups.

The estimates presented in the M3 report are based on a sample panel of approximately 5,000 reporting units, consisting of virtually all manufacturing companies with 1,000 or more employees and additional medium-sized companies that strengthen the sample coverage in individual industry cells. The reporting unit for many medium- or single-line companies comprises all operations of the company. Many of the larger diversified companies file separate divisional reports for their operations in different industries, although this divisional reporting is not followed by all large companies.

Each reporting unit in the monthly panel is classified into one of 79 industry classifications for tabulation. Many of the reporting units included mixed industry activity even within the broad industry categories of the monthly survey. However, the survey estimating procedure assumes that the month-to-month changes of the reporting units classified in each industry category effectively represent the month-to-month movements of the establishments in the SIC industries which make up the category. This ratio estimating procedure is used for all items compiled in the survey except for new orders which is discussed separately below.

The M3 series is periodically benchmarked to the ASM for shipments and inventories. The most recent benchmark was for 1974 through 1976 and issued in the report M3-1.7 released in March 1978. In the absence of benchmark data for unfilled orders, levels were set in August 1962 based upon the ratio of unfilled orders to sales for companies reporting in the M3. These levels were reset as of December 1973 in the M3-1.6 benchmark publication released in December 1976.

The M3 data are subject to some limitations primarily resulting from the relatively small sample used to develop the estimates and the use of divisional and company reports to extrapolate establishment based data. Precise measurement of these limitations based on estimates of the sampling errors is not available. In addition to the general limitations of M3 survey data, the estimated levels of unfilled orders are subject to further limitations due to the assumptions made in developing these levels, the definition of unfilled orders, and response difficulties. These limitations are discussed in greater detail on

pages i-iv in the introductory chapter of the latest benchmark publication mentioned above. Generally, the limitations to the unfilled orders data primarily apply to the absolute level of unfilled orders and, to a much lesser extent, to the month-to-month change in unfilled orders. Since this month-to-month change in unfilled orders is used to develop the monthly estimates of new orders, the estimates of new orders are subject to fewer limitations than the unfilled orders estimates.

To remedy the deficiencies of the presently published levels of unfilled orders, an independent benchmark survey of unfilled orders was initiated in 1977. Results from this survey should be available in the latter part of 1978.

EXPLANATION OF TERMS

Value of Shipments—Shipments in the monthly survey are equivalent to value of shipments as reported in the ASM which are received or receivable net selling values, f.o.b. plant, after discounts and allowances and excluding freight charges and excise taxes. Included in shipments are the value of all products sold, transferred to other plants of the same company, or shipped on consignment.

Shipments also include receipts of establishments in the industry for contract work performed for other, resales, receipts for miscellaneous activities such as the sale of scrap and refuse; value of installation and repair work performed by employees of the plant; and value of research and development performed at the plant. In the ship building industry the value of work done in a given year varies considerably from the value of shipments because of the long lead time between the input of the materials and labor and the shipments of the completed ship. In the annual survey, therefore, the value of work done during the year is requested rather than the value of shipments. Value of work done is also reported by aircraft and missile producers working on cost-plus contracts.

The value of shipments figures developed from the ASM contain duplication at the all manufacturing and industry group levels since the products of some industries are used as materials by other industries within the industry group. With the exception of motor vehicles, it is not significant at the 4-digit SIC group level. Since the M3-1 industry categories typically are groupings of industries, this duplication is significant for all the manufacturing, durable goods and nondurable goods categories and the various market groups. The significance of the duplication within the specific M3-1 industry groups varies depending on the 4-digit industry composition of these groups. It is most pronounced in a few highly integrated industry areas such as primary metals and motor vehicles and parts.

Since most monthly reports are for the entire company or major divisions rather than establishments, the companies are requested to report net sales, i.e., total company billings after discounts and allowances. Companies which file divisional reports are requested to treat transfers from the division of the company to another as if they were net sales to outside customers. Although this definition of shipments in the monthly reports differs from that used in the annual establishment reports, it is assumed that the month-to-month changes in company sales in the industry are representative of the month-to-month shipments of the establishments in the industry.

Inventories—End-of-month inventories in the monthly survey are identical in definition to the end-of-year inventories in the ASM. In the ASM, respondents are asked to report inventories of individual establishments at approximate current cost if feasible; otherwise, "at book values." Since different methods of inventory valuation are used (LIFO, FIFO, etc.), the definition of the aggregate inventories for establishments in an industry is not precise. The figures on the change in inventories from one period to the next are of greater significance than the actual aggregates.

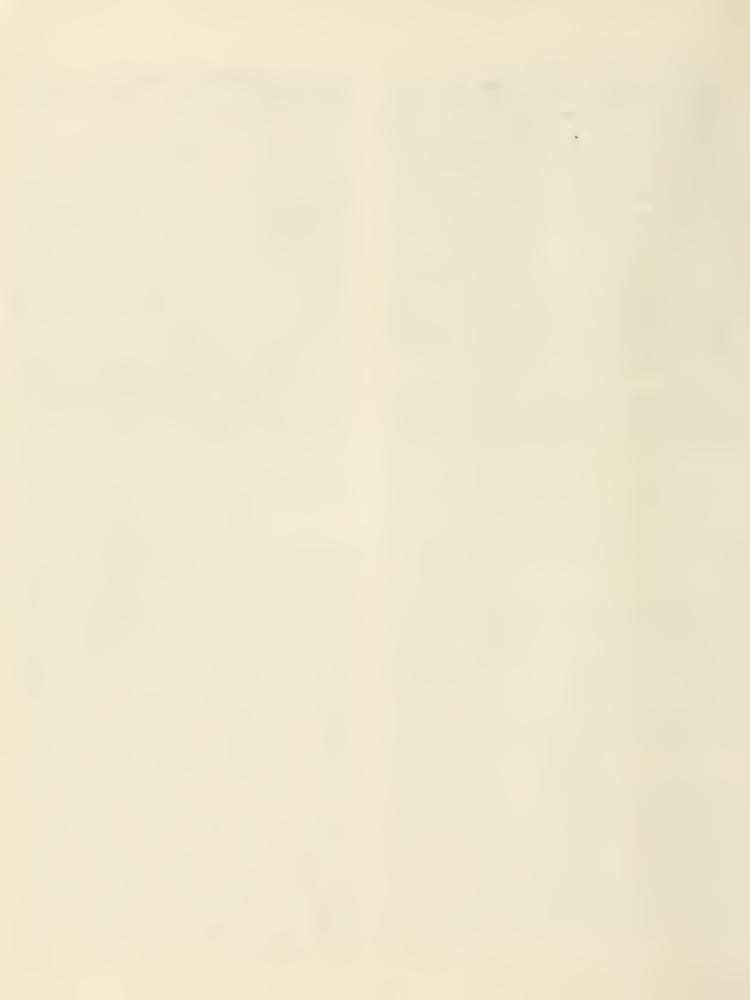
Inventories are reported by stage of fabrication: (a) finished goods; (b) work in process; and (c) materials, supplies, fuel, and other inventories. In using inventories by stage of fabrication at the all manufacturing and 2-digit industry levels as well as for the durable and nondurable goods sectors, it should be noted that a finished product of one industry may be a raw material for another industry at the next stage of fabrication. Insofar as the durable and nondurable goods sectors and also the 2-digit industry groups contain industries with successive stages of processing, the same type of commodity may be included under different inventory categories in the aggregate statistics.

New Orders and Unfilled Orders—The unfilled orders shown in this publication represent the net sales value of goods on order which have not been shipped. They are net of cancellations and include all adjustments resulting from contract

change documents. Only those orders supported by binding legal documents such as signed contracts or letter contracts are included. Some large defense contracts are authorized and funded in several stages. Only the funded portion of such contracts are included in these figures.

New orders are not calculated according to the standard ratio estimate procedure, even though they are collected as a separate item. The reason for this is that not all companies report new orders, and some that do limit their reporting to specific products for which long lead times are required in the production cycle. These companies, in effect, exclude new orders received for products that are shipped from inventory. To take advantage of the higher response rate for shipments data and to include orders filled from inventory, new orders are computed by adding the change in the backlog of unfilled orders to the current month's shipments. Thus, the estimate of new orders includes orders that are received and filled in the same month as well as orders that have not yet been filled. The estimate also includes the effects of cancellations and modifications of previously existing contracts.

Seasonally adjusted new orders are similarly derived from the monthly change in the seasonally adjusted backlog of unfilled orders and seasonally adjusted shipments. Many nondurable goods industries and some durable goods industries have no backlog of unfilled orders. Shipments are used as the estimate of new orders in these industries.





of establishments, employment, and payroll data are also provided by employmentsize class to the 4-digit SIC level. Also included, by major industry group, are data on the number of establishments, employees, and payroll of administrative and auxiliary establishments.

Determining location and

CBP data are shown in detail

Agricultural services, forest-

Contract construction

dustry categories:

ry, and fisheries

Manufacturing

Mining

size of sales territories Establishing sales quotas and

CBP is a standard reference source of small-area data for includes a separate paper. bound report for the United businessmen, market researchers, and industrial and States, each State, and the District of Columbia. CBP data are especially usecivic planners. Analyzing market potentials

The individual State reports present for the State, number of establishments, emful for: ployment, and payroll data by employment-size class to the 4-digit SIC level. Also included, by major industry group, are data on the num-

Locating production, marketadvertising budgets ing, and service facilities. ber of establishments with 1,000 or more employees, by employment-size class. The U.S. Summary includes

for the following broad indata by detailed industry (4-digit SIC) level for the United States and by major group (2-digit SIC) for each State. For the U.S., number

Transportation and other public utilities Wholesale trade Finance, insurance, and Retail trade real estate Services

Data in Other **Formats**

Published CBP data, by county and by industry, will be available at cost, on computer tapes. Inquiries should be addressed to Chief, Data oc addressed to Cines, Data
User Services Division,
Bureau of the Census, Washington, D.C. 20233.

The reports described in this announcement are also availamountement are area able on microfiche. For further information, contact: Consus Library, Washington, D.C. 20233

For a descriptive order form, listing all available titles and prices, fill in the request below, and mail to the address shown.

Now Available 1976 Data on Employment, Payrolls, &

Establishments County Business Patterns presents intercensal data on employment, number and employment size of establishments, and payrolls by 2-,3-, and 4-digit levles of the Standard Industrial Classification (SIC) for States and counties. This annual series

(please detach here)

Please send me an order form for County Busin	ess Patterns, 1976
---	--------------------

Name Street Address

City State ZIP Code

MAIL FORM TO:

Subscriber Services Section (Publications), Bureau of the Census, Washington, D.C. 20233 or any U.S. Department of Commerce district office

U.S. Department of Commerce BUREAU OF THE CENSUS Washington, D.C. 20233

Official Business

3 1262 08589 5000
First Class Mail
COM-202

